



Datacenter IT Products

Channel-Alternative Approach to IT Procurement

TAM is an independent distributor of new and refurbished IT hardware. When you engage TAM to procure your infrastructure equipment, you gain access to over \$10 million worth of inventory from our global purchasing network. Our manufacturer-specific product specialists source hardware on the global IT market every day, which means fair market pricing for our clients that is completely independent of the OEM model.

As a vendor neutral independent reseller, TAM provides alternative sourcing solutions for server, storage, and networking products. We can offer new genuine factory sealed IT products or previous generation hardware fully configured and ready to deploy when and where you need it.

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WOSB CERTIFIED



Lower Cost of Ownership

Our independent status means that we are not tied to OEM partnership agreements or discount categories, which gives us access to the global marketplace and the best possible pricing. Altogether, our clients save 50- 80% on their hardware purchases versus traditional distribution channels.

High Availability and Reduced Lead Times

With more than \$10 million of inventory available through our network, most quotes can be configured and shipped within 24-48 hours, eliminating OEM lead times.

Unbiased Recommendations

At TAM, we pride ourselves on being vendor-neutral. We take a consultative approach when making hardware recommendations and offer products from all best-of-breed manufacturers.

Consistent Quality Control

Our product suppliers put every device through a rigorous inspection as part of their quality control protocols. Each system is configured to the customer's specifications.